### logitech

# SOLUTIONS IN THE AGE OF HYBRID WORK

ROOM AS A SERVICE AND PERSONAL WORKSPACE AS A SERVICE

#### The New Age of Hybrid Work:

The need for complete, subscription-based video conferencing solutions

With hybrid work becoming the norm, so too must video-enabled conference rooms. Some argue that 50% of all meeting rooms should be video enabled to facilitate collaboration in the new age of hybrid work. This can feel like a daunting task for many organizations and IT leaders.

To enable your spaces for a hybrid workforce, you'll need a number of components and will be faced with a number of choices. Each of these components—from the in-room monitors and speakers, to the cloud platform, cameras, and mics—has a direct impact on the quality of the collaboration experience and the outcomes workers achieve. Meeting equity requires not only the ability for remote participants to clearly see the people in the room, but for the people in the meeting room to clearly see and hear remote participants.

Putting together an effective solution for each meeting space and remote employees, and then deploying and managing these solutions can be a challenge, particularly during times of rapid business growth, uncertain futures, and continuous technology advancements. Logitech's partners deliver Room as a Service and Personal Workspace as a Service to help solve these problems.

#### The Logitech Solution:

Our partners deliver video collaboration as a service

Room as a Service and Personal Workspace as a Service are subscription-based procurement models designed to deliver enterprise video experiences for the hybrid workforce.

**Room as a Service** — A complete package of everything IT organizations need to equip a room for video collaboration.

**Personal Workspace as a Service** — A complete package of everything remote workers need to be productive working from an office hot desk or their home.

These solutions provide managed, effective meeting solutions that deliver an enterprise experience, regardless of where workers happen to be.



#### **ROOM AS A SERVICE:**

a complete package of everything IT organizations need to equip a room for video collaboration



## PERSONAL WORKSPACE AS A SERVICE:

a complete package of everything remote workers need to be productive working from an office hot desk or their home

#### Video Collaboration as a Service Benefits:

How Room as a Service and Personal Workspace as a Service support hybrid workers

As subscription-based solutions, Room as a Service and Personal Workspace as a Service provide several benefits. Subscription-based IT procurement models shift purchases from the capital budget to the operational budget, enabling IT organizations to better manage costs while delivering the latest innovations to the business. Business agility is enabled by the freedom to scale, upgrade, and modify solutions when business needs dictate. And as managed solutions, Room as a Service and Personal Workspace as a Service can reduce IT overhead, enabling IT organizations to focus on delivering strategic value to the business.

In addition to the benefits of a subscription-based procurement model, Room as a Service and Personal Workspace as a Service offerings from Logitech's partners deliver all the benefits of Logitech's leading personal and video collaboration solutions:

| INVESTMENT PROTECTION  | STANDARD EASE OF USE   | SCALABILITY  | SECURITY  |
|--|--|--|---|
| Logitech collaboration solutions are compatible with leading video platforms, including Microsoft, Zoom, and Google. | The hybrid worker moving between home and office can use Logitech tools in the conference room and their home office with no additional training or connection issues. | Logitech's worldwide partner network makes it easy to scale on a global basis. | Tools designed for the enterprise enable secure communications. |
| INNOVATION   | SUSTAINABILITY   | TRUST  |   |
| Cutting-edge solutions like<br>Scribe and Logi Dock make<br>Logitech the leader in video<br>collaboration.           | US-based customers and partners can trade in qualifying devices through the Logitech Trade-in Program to ensure they are reused or responsibly recycled.               | From a trusted provider of certified and easy connect products.                |   |

Room as a Service and Personal Collaboration as a Service eliminate the complexity of video-enabling a hybrid workforce. Your Logitech certified partner can help you put together a custom room or personal collaboration solution to meet your unique needs. And thanks to the subscription-based consumption model of Room as a Service and Personal Collaboration as a Service, you can budget your video deployment as an operating expense while ensuring that employees have the best video collaboration solutions at any given time.

