

# HALL & WILCOX

Hall & Wilcox restore confidence in Video Collaboration with Logitech solutions.



**WEBSITE**

hallandwilcox.com.au

**INDUSTRY**

Law

**LOCATIONS**

- Melbourne
- Sydney
- Newcastle
- Canberra
- Perth
- Brisbane

**SOFTWARE**

- Skype for Business
- Zoom

**SOLUTIONS**



Logitech MeetUp Kit



Logitech PTZ Pro 2



*“We tried upwards of 10 different manufacturers and devices... Once we found a solution that worked, we put it in every single room so the user experience got a lot better.”*

**ANDREW STOTT**  
Service Delivery Manager  
Hall & Wilcox

**BUSINESS/SOLUTION SUMMARY**

Hall & Wilcox is an independent business law firm that has been operating for 101 years, with over 650 employees and 78 partners across six offices nationwide and acting for 20% of Australia’s top 100 companies. They are using Logitech Video Collaboration solutions, primarily with Skype For Business and Zoom, with the aim to improve both internal and external communications and collaboration.

**CHALLENGE**

Hall & Wilcox was under increasing pressure to develop and source a cost-efficient, sustainable and user-friendly collaboration system that could be standardised and executed across all locations nationwide. In order to achieve this goal, they needed a solution which provided a premium video and audio experience, required little-to-no post-installation calibration, and enabled users to plug-and-play. Additionally, any new solution needed to be cost-efficient to install across 40 rooms and be capable of housing back to back meetings all day.

**SOLUTION**

After trialling 10+ Video Collaboration solutions but finding errors across all, Hall & Wilcox landed on Logitech Video Collaboration technology – specifically, the Logitech MeetUps and the PTZ Pro 2. With 38 MeetUps and half a dozen PTZ Pro 2’s across their offices, Hall & Wilcox have been able to standardise their collaboration solution with cost-efficient technology that is “plug and play, compatible with everything that we use, and high quality” (Scott Juza, National Facilities & Logistics Officer). Alongside this, standardising their collaboration solution has allowed for “every room to have the same video and microphone technology, which is easy for user experience” (Andrew Stott).

**RESULT**

Hall & Wilcox’s execution of the Logitech Video Collaboration solution has completely reshaped the company culture, with an emphasis on user confidence. Now that there is a standardised solution across all offices, employees are happily flexible with their locations for meetings and confident in the technology – resulting in less travel for face-to-face meetings. With collaboration and flexibility being integral to Hall & Wilcox, their confidence in Logitech Video Collaborations solutions will only assist their growth and expansion in the future.

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